



PAM KELLER

Director of Client Development



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Pam has been dedicated to the legal industry since the 1990s, bringing a wealth of experience in client-focused initiatives and consultative sales. At iDS, Pam spearheads business strategy development and fosters essential client relationships.

Her journey with iDS began in 2011, following a successful 16-year tenure managing training and support at Patton Boggs LLP (now Squire Patton Boggs), where she transitioned into the dynamic field of business development. Pam's expertise has since grown through key sales roles at leading eDiscovery organizations, including Epiq, Recommind, and iCONNECT.

Pam's pursuit of excellence is reflected in her certifications as a Relativity Certified Sales Professional and Brainspace Certified Sales Professional. She is actively involved in professional associations, including WiE's DC and Richmond chapters, the DC Women's Bar Association, and serves as Co-Chair of the Working Parents Committee.

Based in Manassas, VA, Pam balances her professional achievements with a fulfilling personal life as a wife and mother. She enjoys traveling, cheering on the Cowboys and Steelers, and seeking out her next adventure.

